



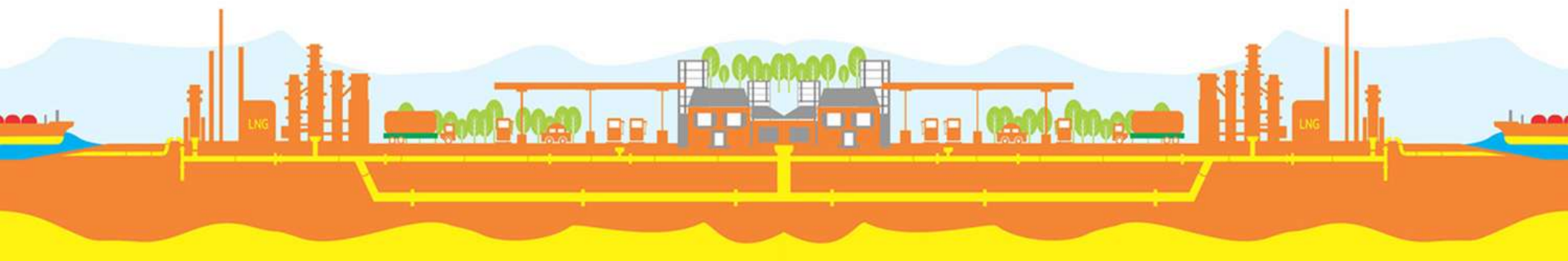
GAIL (India) Limited

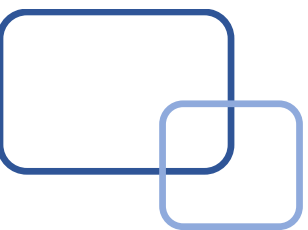
Investors' & Analysts' Presentation

H1 FY'26

#EnergizingPossibilities

With Natural Gas in TRANSPORTATION . HOMES . INDUSTRIES AND LIVES





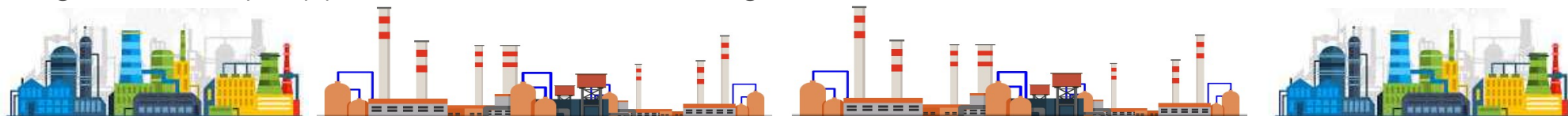
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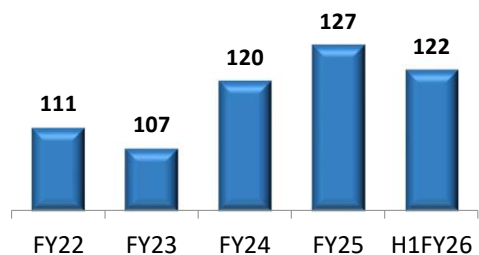
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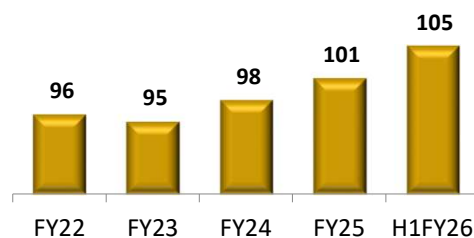


Physical Performance

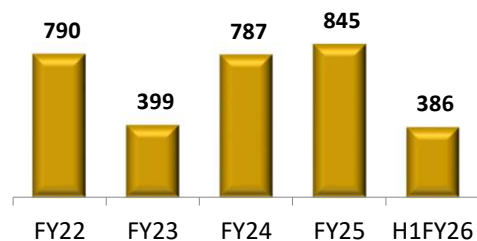
Natural Gas Transmission (MMSCMD)



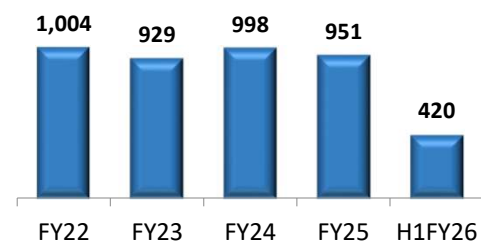
Natural Gas Marketing (MMSCMD)



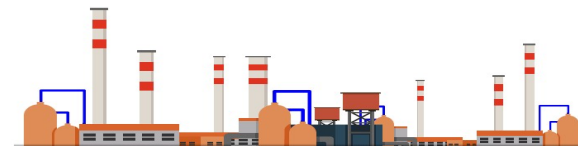
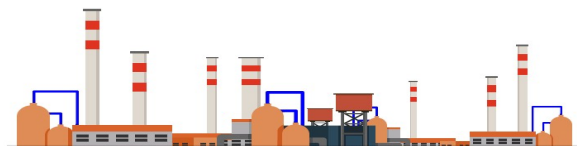
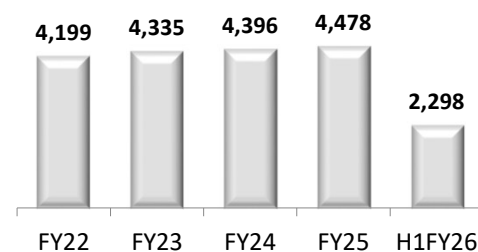
Petrochemicals Sales (TMT)



Liquid Hydrocarbons Sales (TMT)



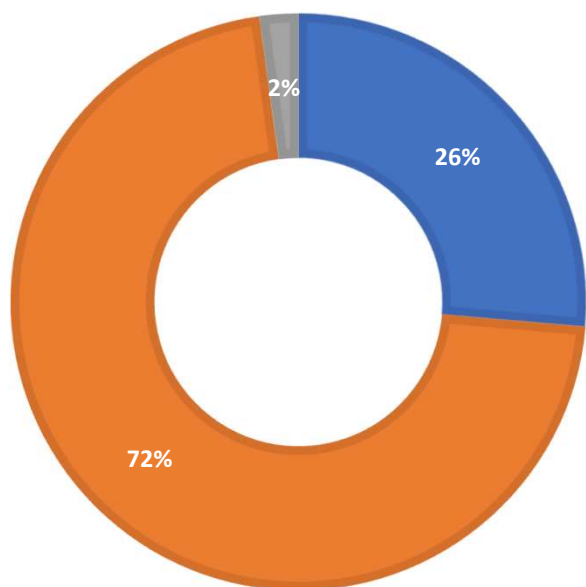
LPG Transmission (TMT)



Natural Gas: Source-wise Bifurcation (H1 FY'26)

Natural Gas Transmission

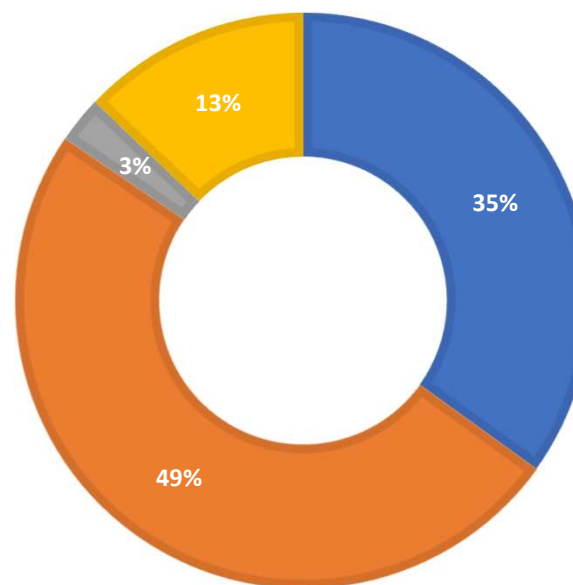
122.11 MMSCMD



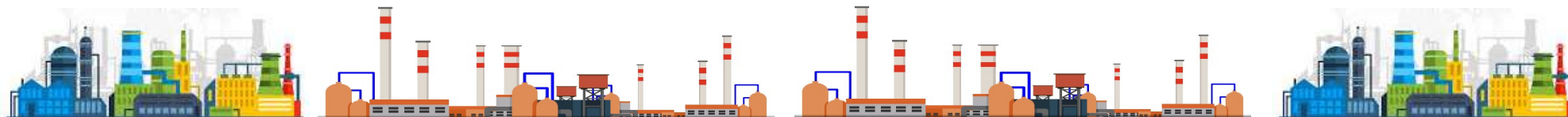
■ APM/NAPM ■ RLNG/Spot ■ RIL & BP MDP

Natural Gas Marketing

105.47 MMSCMD



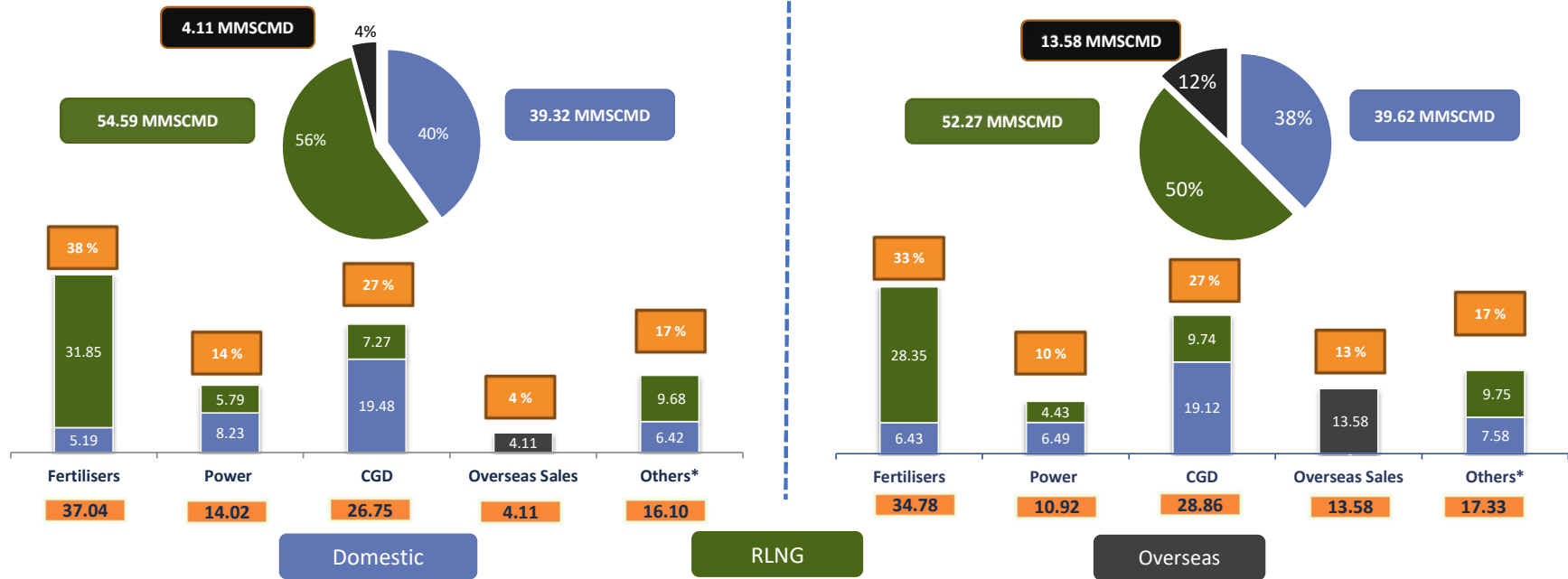
■ APM/NAPM ■ RLNG/Spot ■ RIL & BP MDP ■ Overseas Sales



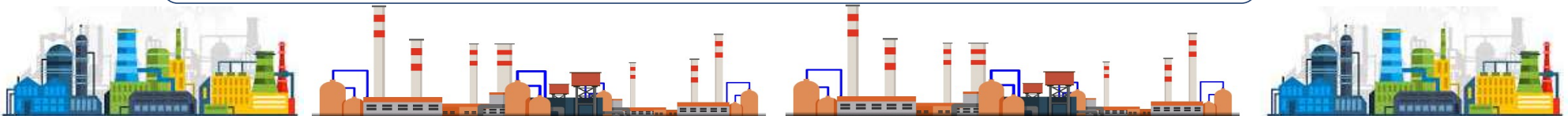
Natural Gas Marketing - Sector Wise Supply

H1 FY'25 – 98.02 MMSCMD

H1 FY'26 – 105.47 MMSCMD



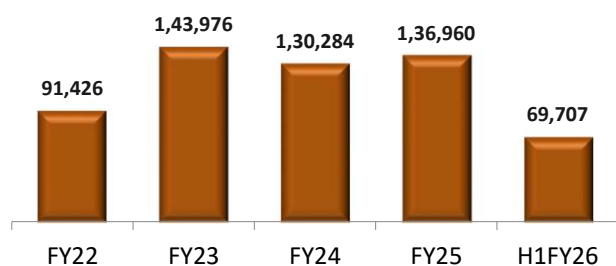
- ❑ Imported Gas primarily consists of Long Term RLNG, RLNG and Spot
- ❑ Major sources for domestic gas are ONGC (APM & MDP), Ravva, Ravva satellite, CBM etc.
- ❑ Major demand of Natural Gas is from Fertilizer & CGD companies



Financial Performance (Standalone)

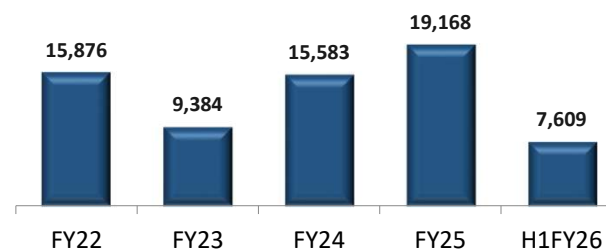


Turnover (Gross)

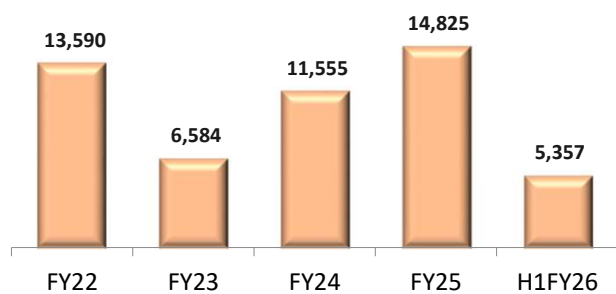


Gross Margin (EBITDA)

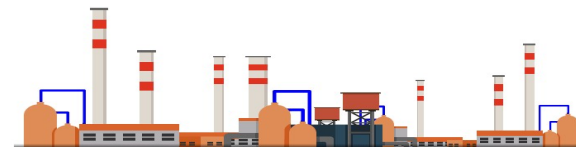
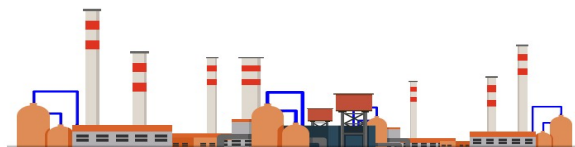
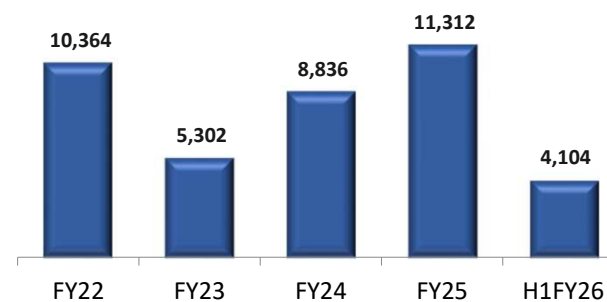
(in Rs. crore)



Profit Before Tax (PBT)

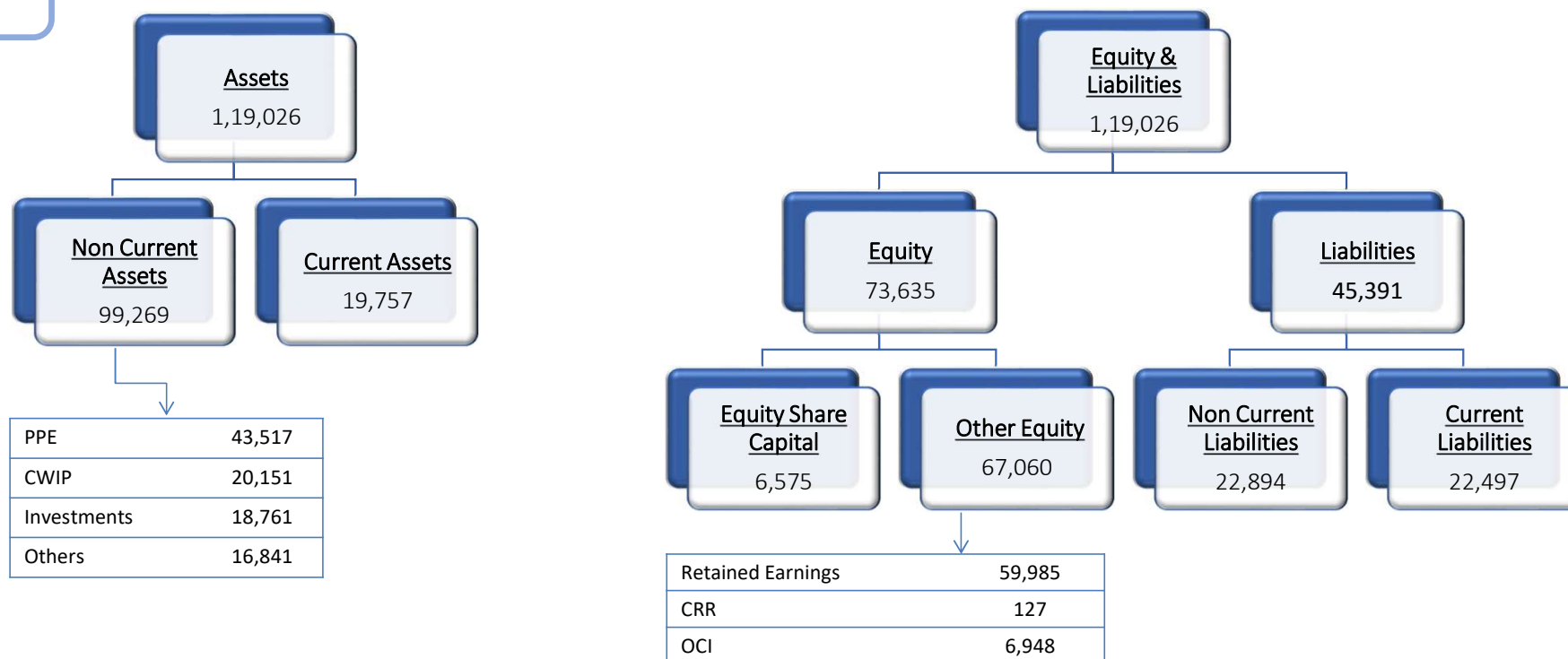


Profit After Tax (PAT)



Balance Sheet as on 30th Sep 2025

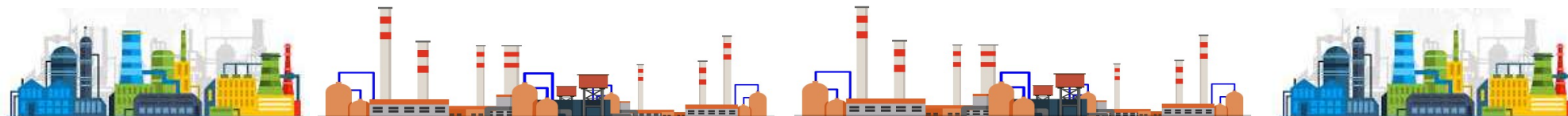
(in Rs crore)



Capital Employed
Rs. 94,140 crore

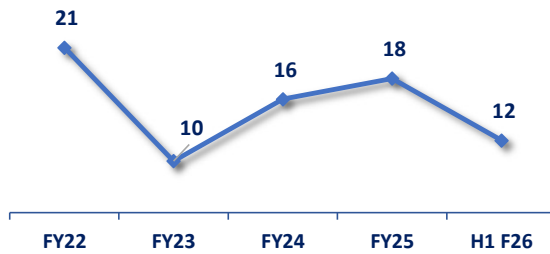
Net Worth
Rs. 66,687 crore

LT Loan Outstanding
Rs. 10,588 crore

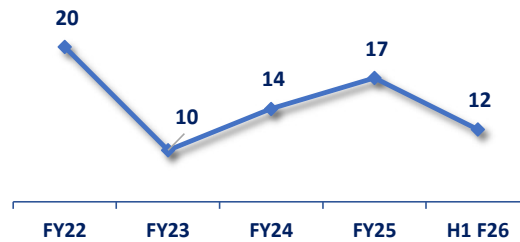


Key Financial Ratios

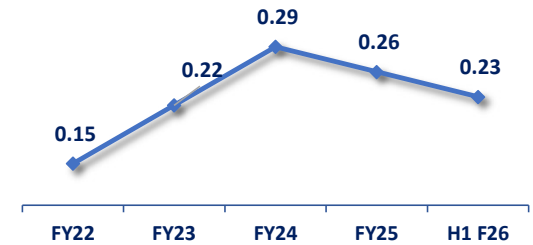
PAT to Net Worth* (in %)



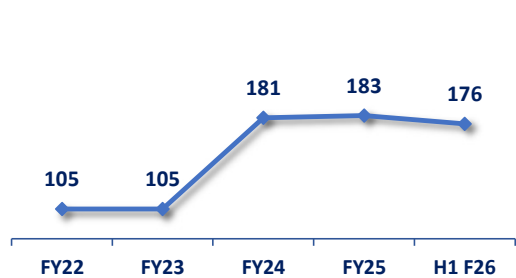
Return on Capital Employed* (in %)



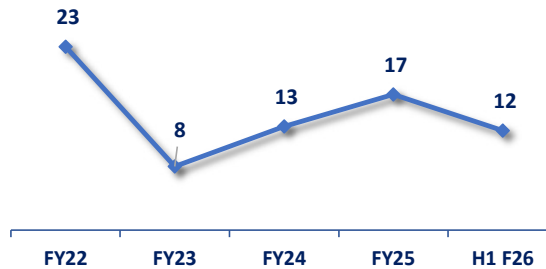
Debt Equity Ratio



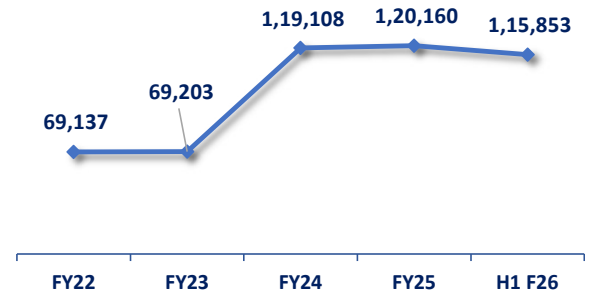
Share Price (in Rs./Share)^{\$}



Earning Per Share*^{\$} (₹/Share)

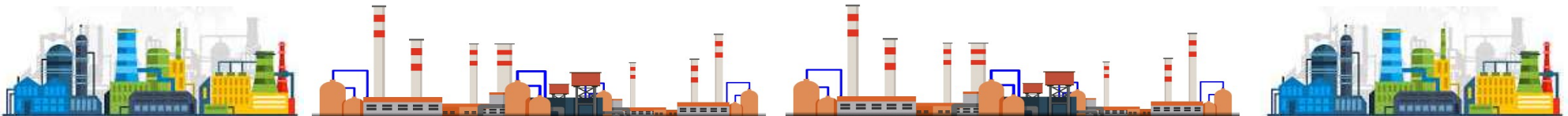


Market Capitalization (₹/Crore)



*Figures includes Exceptional items and have been annualized

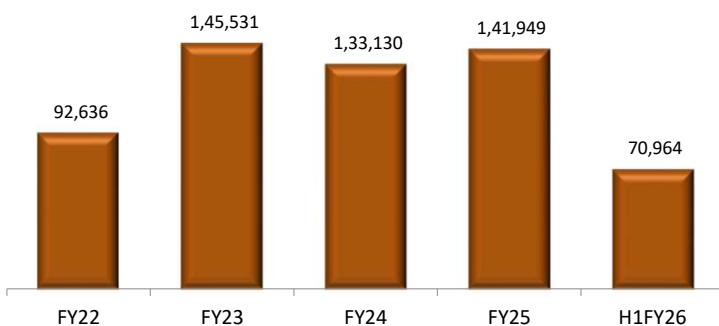
^{\$} Share Price & EPS for past periods are adjusted for Bonus issue & Buy Back



Financial Performance (Consolidated Basis)

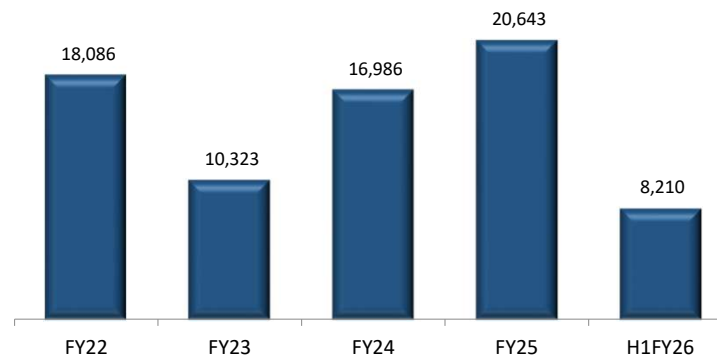


Turnover (Gross)

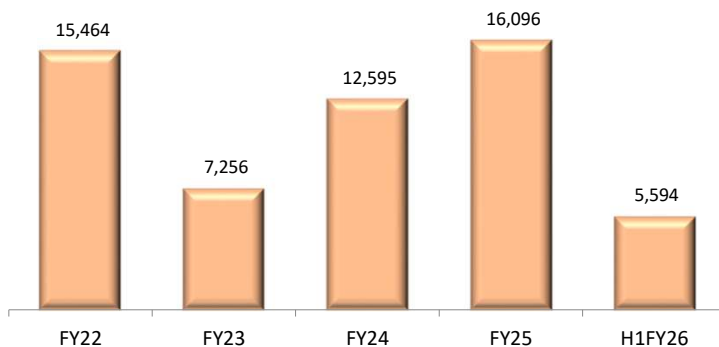


Gross Margin (EBITDA)

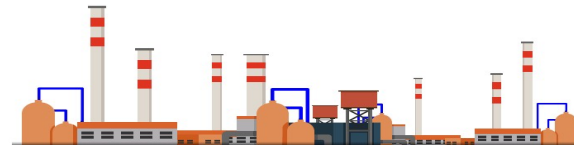
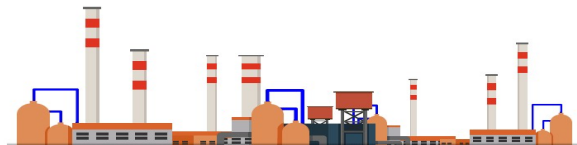
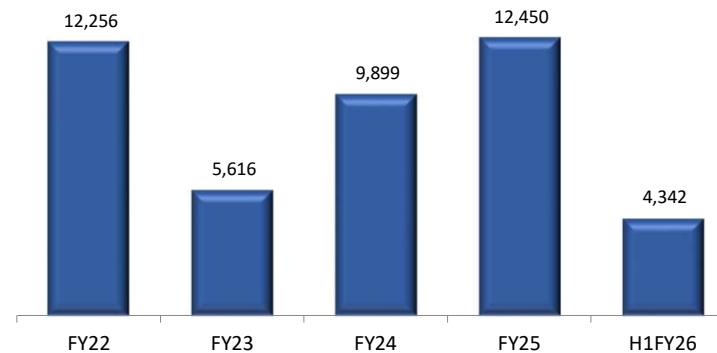
(in Rs. crore)



Profit Before Tax



Profit after Tax

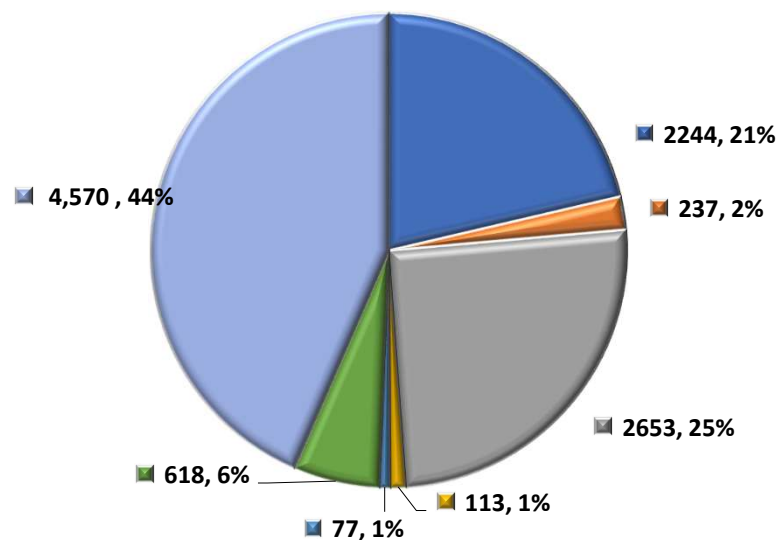


Capital Expenditure Profile



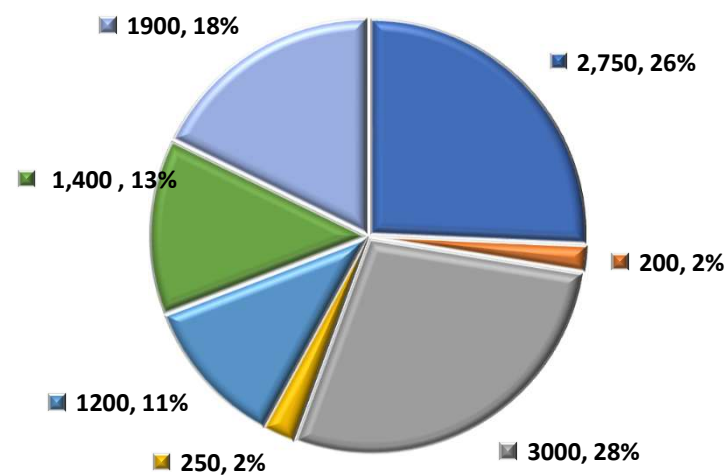
FY 2024-25
₹ 10,512 Crore

(in Rs crore)



FY 2025-26 (E)
~₹ 10,700 Crore

(in Rs crore)



Pipeline

City Gas Distribution (Equity)

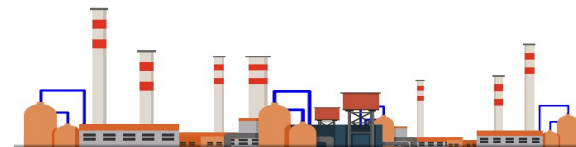
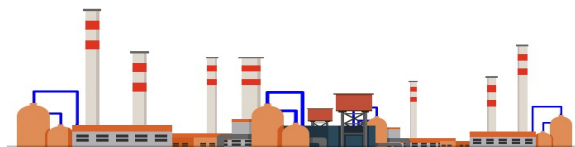
Petrochemical

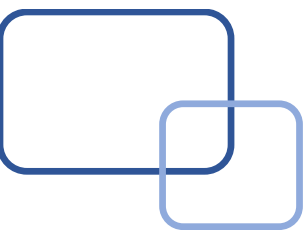
E&P

Net Zero/Renewables

Equity Investments

Operational Capex & Others





Thank You



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